# Simultaneous-move games with mixed strategies

Until now, the strategy of each agent corresponded to a single action. Such strategies in simultaneous-move games are called **pure strategies**.



#### <u>No equilibrium:</u> no pair of actions best response to each other

		HINGIS	
		DL	CC
SELES	DL	50	80
	CC	90	20

pure strategy in a simultanous-move game = action

also = expectation on other's action

Take a step back in time: Hingis' expectation on other's action is uncertain. Thus Hingis' best-response is uncertain

We want to model this uncertainty

### To handle these issues, we will introduce:

#### 1. mixed strategies

#### 2. mixed strategy Nash equilibrium

#### What is a mixed strategy?

It specifies that a pure strategy be <u>chosen randomly</u>

#### that is,

it assigns probabilities to the agent's pure strategies.

Choose a mixed strategy = <u>choose a probability</u> (of playing) for each pure strategy

A mixed strategy is a probability distribution on pure strategies

## Intuition for a mixed strategy

A population of agents (say tennis players)

Interpretation 1:

Some percentage p of them plays DL all the time

The remaining percentage (1-p) of them plays CC all the time

Interpretation 2:

Each agent sometimes plays DL (p percent of the time) and sometimes plays CC ((1-p) percent of the time) **Example:** (chicken game between Mercedes and BMW drivers) Some Mercedes drivers always Swerve, some always go straight

**Example:**(tennis game) sometimes DL, sometimes CC

**Example**: (the chicken game)

I throw a coin. If heads, I swerve; if tails, I go straight.

So a mixed strategy is two probability numbers:

1/2 for Swerve (in general p for Swerve)

1/2 for Straight (in general 1-p for Straight)

#### **NOTE:**

- Every **pure strategy** is a degenerate mixed strategy
- It simply says that this pure strategy be chosen 100% of the time.

That is, you assign the probability number 1 to that pure strategy and the probability number 0 to all other strategies.

## A (strategic) game with mixed strategies is

- 1. A set of players N
- 2. For each player *i* in *N*, a set of his strategies: ?
- 3. For each player *i* in *N*, his payoff function: ?

## Defining mixed strategies

- $S_i$  the set of pure strategies of player *i*
- $\Pi(S_i)$  the set probability distributions on  $S_i$ 
  - = the set of mixed strategies of player *i*

## $\pi_i$ in $\Pi(S_i)$ is a typical mixed strategy for *i* $\pi_i(s_i)$ the probability of player *i* playing pure strategy $s_i$

 $\pi_i : S_i \rightarrow [0,1]$  is a function such that the sum of  $\pi_i(s_i)$  numbers is 1

$$\sum_{s_i \in S_i} \pi_i(s_i) = 1$$

# Defining payoffs of mixed strategies

- $u_i(.)$  player i's payoffs from pure strategies Example:  $u_i(s_i, s_{-i})$
- $U_i(.)$  player i's payoffs from mixed strategies Example:  $U_i(\pi_i, \pi_{-i})$

Important assumption:

 $U_{i}(\pi_{i}, \pi_{-i}) \text{ is the expected payoff of } i \text{ from lottery } (\pi_{i}, \pi_{-i})$ it is a <u>weighted average</u> of  $u_{i}(s_{i}, s_{-i})$  values where the weight of  $u_{i}(s_{i}, s_{-i})$  is  $\pi_{1}(s_{1}). \pi_{2}(s_{2}). ... \pi_{n}(s_{n})$ 

# The expected payoff of a lottery

Example:

Say you will get payoff  $X_1$  with probability  $p_1$  $X_2$  with probability  $p_2$ 

 $X_n$  with probability  $p_n$ 

Then your expected payoff is the weighted average:  $p_1 X_1 + p_2 X_2 + \dots + p_n X_n$  Igent i's expected payoff from the mixed strategy profile: ( $\pi_1$ ,..., $\pi_n$ )



$$\pi_{Seles}(DL) = 0.4 \qquad \pi_{Seles}(CC) = 0.6$$

$$\pi_{Hingis}(DL) = 0.7$$
  $\pi_{Hingis}(CC) = 0.3$ 



$$U_{\bullet}(\pi_1, \pi_2) = 0.28 \ 50 \ +0.12 \ 80 \ +0.42 \ 90 \ +0.18 \ 20$$

$$\int_{\bullet}^{\bullet} = 65$$

 $\pi_l(DL) = p \qquad \pi_l(CC) = (1-p)$ 

$$\pi_2(DL) = q \quad \pi_2(CC) = (1-q)$$



$$U_i(\pi_1, \pi_2) =$$

## A (strategic) game with mixed strategies is

- 1. A set of players N
- 2. For each player *i* in *N*,

a set of his pure strategies:  $S_i$ 

and from that a set of his mixed strategies:  $\Pi(S_i)$ 

3. For each player *i* in *N*,

his payoff function on pure strategies:  $u_i(.)$ and from that his payoff function on mixed strategies:  $U_i(.)$ 

# Payoffs are no more ordinal

With pure strategies, two games are equivalent if in them players' ranking of outcomes are identical

Ex: prisoner's dilemma and students doing a joint project

This is no more true when mixed strategies are allowed

Because, the players' ranking of lotteries might be different in the two games.

#### Example:

Consider the lottery which gives 0.25 probability to each cell

		COLUMN		
		L	С	
ROW	т	2, 1	1, 0	
	В	1, 0	-2, 1	



Nash equilibrium in mixed strategies:

Specify a mixed strategy for each agent that is, choose a mixed strategy profile with the property that each agent's mixed strategy is a best response to her opponents' strategies.

Intuition for mixed strategy Nash equilibrium

It is a steady state of the society in which the frequency of each action is fixed

(with pure strategies it was a fixed action instead)<sup>0</sup>

Seles vs. Hingis: a zero-sum game with no pure strategy Nash eq. What would the expectations be in reality?



FIGURE 5.1 Seles's Success Percentages in the Tennis Point

# Extending the game

Allow mixed strategies  $\pi_{\rm H}$  for Hingis: play DL with probability q and play CC with probability (1-q)

If Seles plays DL, her expected payoff is

 $U_{Seles}$  (DL,  $\pi_H$ ) = 50 q + 80 (1-q)

If Seles plays CC, her expected payoff is

 $U_{Seles}$  ( CC ,  $\pi_H$  ) = 90 q + 20 (1-q)

Extending the game table for the column player

An infinite number of new columns

		HINGIS		
		DL	CC	<i>q</i> -Mix
SELES	DL	50	80	50q + 80(1 - q)
	CC	90	20	90q + 20(1 - q)

#### Given a q-choice for Hingis, what will Seles choose?

FIGURE 5.4 Payoff Table with Hingis's Mixed Strategy

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**FIGURE 5.5** Diagrammatic Solution for Hingis's *q*-Mix

24 Copyright © 2000 by W.W. Norton & Company eles' best responses to different q choices of Hingis:



Fix q = 0.6

## Then $U_{Seles} (DL, \pi_H) = U_{Seles} (CC, \pi_H) = 62$

Fix a mixed strategy  $\pi_{S}$  for Seles: play DL with probability p and play CC with probability (1-p)

Seles' expected payoff from  $(\pi_S, \pi_H)$  is

 $U_{Seles} (\pi_S, \pi_H) = pq \ U_{Seles} (DL, DL) + p(1-q) \ U_{Seles} (DL, CC)$  $+ (1-p)q \ U_{Seles} (CC, DL) + (1-p)(1-q) \ U_{Seles} (CC, CC)$ 

$$= p U_{Seles}(DL, \pi_{H}) + (1-p) U_{Seles}(CC, \pi_{H})$$
$$= p 62 + (1-p) 62 = 62.$$
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Seles' best responses to different q choices of Hingis:

Against q s.t. q < 0.6 Seles plays p = 1

Against q s.t. 0.6 < q Seles plays p = 0

```
Against q = 0.6 Seles plays any p in [0,1]
```

#### The best response curve of Seles:



## What will Hingis do?

Fix a mixed strategy  $\pi_{S}$  for Seles: play DL with probability p and play CC with probability (1-p)

If Hingis plays DL, her expected payoff is:

 $U_{Hingis}$  ( $\pi_S$ , DL) = 100 - [50 p + 90 (1-p)] = 100 -  $U_{Seles}$  ( $\pi_S$ , DL)

If Hingis plays CC, her expected payoff is:

 $U_{Hingis}$  ( $\pi_S$ , CC) = 100 - [80 p + 20 (1-p)] = 100 -  $U_{Seles}$  ( $\pi_S$ , CC)

#### Extending the game table for the row player

#### An infinite number of new rows

		HINGIS	
		DL	CC
SELES	DL	50	80
	CC	90	20
	<i>p</i> -Mix	50 <i>p</i> + 90(1 – <i>p</i> )	80 <i>p</i> + 20(1 – <i>p</i> )

Given a p-choice for Seles, what will Hingis choose?

FIGURE 5.2 Payoff Table with Seles's Mixed Strategy

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Seles' payoffs (Hingis' payoffs are 100 minus these)





#### lingis' best responses to different p choices of Seles:

Against p s.t. p < 0.7 Hingis plays CC

Against p s.t. 0.7 < p Hingis plays DL

Againstp = 0.7Both pure strategies best response( => all mixed strategies best response

Hingis' best responses to different p choices of Seles:

Against p s.t. p < 0.7 Hingis plays q = 0

Against p s.t. 0.7 < p Hingis plays q = 1

Against p = 0.7 Hingis plays any q in [0,1]

#### The best response curve of Hingis:





FIGURE 5.6 Best-Response Curves and Equilibrium

36 Copyright © 2000 by W.W. Norton & Company The mixed strategy Nash equilibrium is

and the payoff profile resulting from this equilibrium is

(62,100-62)

#### lote:

At the equilibrium, Seles gets the same expected payoff from DL and CO

$$U_{Seles}$$
 (DL,  $\pi_H$ ) =  $U_{Seles}$  (CC,  $\pi_H$ ) = 62

imilarly, Hingis gets the same payoff from DL and CC

$$U_{Hingis}$$
 ( $\pi_S$ ,  $DL$ ) =  $U_{Hingis}$  ( $\pi_S$ ,  $CC$ ) =100 -62

#### THIS IS SOMETHING GENERAL !

#### **Very Useful Proposition:**

If a player is playing a mixed strategy as a best response and if he assigns positive probability to two his actions (say A and B then his expected payoffs from these two actions are equal

#### roof:

Suppose his expected payoff from A was larger than B

(note that his current payoff is a weighted average of these)

Then he can transfer some probability (i.e. weight) from B to A and ncrease his payoff

But this means, his original strategy was not a best response, a ontradiction. So, the expected payoffs of A and B must be equal. 38

Use this proposition to develop a faster way of finding equilibrium

Dixit and Skeath call it: "leave the opponent indifferent" method

		HINGIS		
		DL	CC	<i>q</i> -Mix
	DL	50	80	50 <i>q</i> + 80(1 – <i>q</i> )
SELES	CC	90	20	90q + 20(1 - q)
	<i>p</i> -Mix	50 <i>p</i> + 90(1 – <i>p</i> )	80 <i>p</i> + 20(1 – <i>p</i> )	

#### **Conterintuitive change in mixture probabilities**

Hingis' payoffs from DL has increased: will her q choice increase?

			HINGIS	
		DL	CC	<i>q</i> -Mix
	DL	30	80	30 <i>q</i> + 80(1 − <i>q</i> )
SELES	CC	90	20	90q + 20(1 - q)
	<i>p</i> -Mix	30 <i>p</i> + 90(1 – <i>p</i> )	80 <i>p</i> + 20(1 – <i>p</i> )	

		Swerve	Straight	<i>q</i> -Mix		
JAMES	Swerve	0, <mark>0</mark>	-1, 1	-(1-q) = q - 1, (1-q)		
	Straight	1, –1	2,2	q - 2(1 - q) = 3q - 2, -q - 2(1 - q) = q - 2		
	<i>p</i> -Mix	1-p, -(1-p) = p-1	-p-2(1-p) = p-2, p-2(1-p) = 3p-2			



FIGURE 5.8 Optimal Responses with Mixed Strategies in Chicken

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FIGURE 5.9 Best-Response Curves and Mixed Strategy Equilibria in Chicken

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#### **Observe 1:**

A pure strategy Nash equilibrium of a game in pure strategies,

after mixed strategies are allowed,

continues to be an equilibrium

They are now mixed strategy equilibria where agents choose very simple (degenerate) mixed strategies (i.e., play this action with probability 1 and play everything else with probability 0)

#### **Observe 2:**

A Nash equilibrium in mixed strategies where each agent plays a pure strategy with probability one,

after mixed strategies are dropped,

continues to be an equilibrium in pure strategies.

		HUMANITIES FACULTY			
		Lab	Theater	<i>q</i> -Mix	
SCIENCE FACULTY	Lab	2, 1	0, <mark>0</mark>	2q, <mark>q</mark>	
	Theater	0, <mark>0</mark>	1, 2	1-q, 2(1-q)	
	<i>p</i> -Mix	2p, p	1 – <i>p</i> , 2(1 – <i>p</i> )		

FIGURE 5.10 Mixing in the Battle-of-the-Two-Cultures Game



FIGURE 5.11 Best Responses with Mixed Strategies in the Battle of the Two Cultures

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FIGURE 5.12 Mixed-Strategy Equilibria in the Battle of the Two Cultures

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