# SELÇUK ÖZYURT

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Assistant Professor of Economics **Sabanci University** Orhanli, Tuzla 34956 Istanbul, Turkey Visiting Assistant Professor of Economics Carnegie Mellon University Tepper School of Business 5000 Forbes Avenue Pittsburgh, PA 15213

#### REFERENCES

#### Asim Khwaja

Professor of Economics Harvard Kennedy School, 79 JFK St. Rubenstein 338 Cambridge, MA 02138 Phone: 617 (384) 7790 **akhwaja@hks.harvard.edu**  David Pearce Professor of Economics New York University 19 W. 4th Street, 6FL New York, NY 10012 Phone: (212) 992 8667 david.pearce@nyu.edu

#### M. Remzi Sanver

Professor of Economics Université Paris-Dauphine Place du Maréchal de Lattre de Tassigny 75775 Paris, France (331) (01) 440 54434 **remzi.sanver@dauphine.fr** 

#### ACADEMIC APPOINTMENTS

Sabanci University, Department of Economics Assistant Professor of Economics	2009 - present
<b>Harvard University</b> , Department of Economics (Visiting Scholar) Marie Sklodowska-Curie Fellow	2015 - 2017
<b>Carnegie Mellon University</b> , Tepper School of Business <i>Visiting Assistant Professor of Economics</i>	2017 - 2018

#### **EDUCATION**

<b>New York University</b> , Department of Economics Ph.D. in Economics Dissertation: "A Theory Of Market Microstructure and Reputation," David Pearce, Chair.	2009
<b>Bogazici University</b> , Department of Economics <i>M.A. in Economics</i>	2003
<b>Bogazici University</b> , Department of Mathematics <i>B.S. in Mathematics</i>	2001

# TEACHING AND RESEARCH INTERESTS

*Microeconomic Theory (Game Theory, Mechanism Design), Industrial Organization, Political Economy (Conflict Resolution), Development Economics and Experimental Economics* 

# ACADEMIC AWARDS, HONORS AND GRANTS

EC Horizon 2020 Marie Sklodowska-Curie Individual Fellowship, 2015-2018 (251,000 €) TUBITAK 2219 Postdoctoral Research Fellowship Program, 2015-2016 (30,000 \$) EC Marie Curie International Reintegration Grant, 2010-2014 (100,000 €) TUBITAK National Young Researchers Career Development Programme, 2012-2014 (75,000 \$) Istanbul Development Agency (ISTKA) Direct Operation Support, February-May 2013 (42,500 \$) TUBITAK 7<sup>th</sup> Framework Participation Incentive Award Louis-André Gérard-Varet Prize, ASSET 2009 Henry M. McCracken Fellowship, NYU 2003-2008 Teaching and Research Assistantship, NYU. 2008-2009 Travel grant by the Society of SCW for the 8<sup>th</sup> International SCW Meeting, Istanbul, 2006 Travel grant, NYU, 2006 & 2007 C.V. Starr center travel Grant, NYU. 2007 Teaching Assistantship, Bogazici University. 2002-2003 Travel Grant, Turkish Academy of Sciences (TÜBA). 2001

# PUBLICATIONS

- 1. Building Reputation in a War of Attrition Game: Hawkish or Dovish Stance? *The B.E. Journal of Theoretical Economics* (2016) 16: 797-816.
- Bargaining, Reputation, and Competition: *Journal of Economic Behaviour & Organization* (2015) 119: 1-17
- 3. Searching a Bargain: Power of Strategic Commitment: AEJ: Microeconomics, (2015) 7: 320-353.
- 4. Audience Costs and Reputation in Crises Bargaining: *Games and Economic Behavior* (2014) 88: 250-259.
- 5. A General Impossibility Result on Strategy-Proof Social Choice Hyperfunctions (with M. Remzi Sanver): *Games and Economic Behavior* (2009) 66: 880-892.
- 6. An Impossibility for Strategy-Proof Resolute Social Choice Correspondences (with M. Remzi Sanver): *Social Choice and Welfare* (2008) 30: 89-101

# WORKING PAPERS

- Upping the Ante: The Equilibrium Effects of Unconditional Grants to Private Schools (with Tahir Andrabi, Jishnu Das, Asim I Khwaja, and Niharika Singh)

- Deception, Exploitation and Lifespan of Buyer-Seller Relationship in Experience Goods Markets

- "Take it or Leave it" Offers: Obstinacy and Endogenous Deadlines in Negotiations

## WORK IN PROGRESS

- Mediating Disputes: A Mechanism Design Approach

- Strategy-Proof Mechanisms for Multi-Issue Mediation Problems (with Onur Kesten)

## **TEACHING EXPERIENCE**

Carnegie Mellon University, Tepper School of Business

Undergraduate: Game Theory

Graduate: Game Theory & Market Design

#### Harvard University Kennedy School of Government

Graduate: Advanced Microeconomic Policy Analysis II, Spring 2017

#### Northeastern University

Graduate: Microeconomic Theory, Fall 2016

#### Sabanci University

Undergraduate: Intermediate Microeconomics, Information Economics

Graduate: Microeconomics (Game Theory)

#### New York University

Intermediate Microeconomics, Summer 2006 & 2008

Economic Principles, Summer 2007

Teaching Assistantship, 2004-2009

#### Bogaziçi University

Teaching Assistantship, 2002-2003

#### SEMINAR AND CONFERENCE PRESENTATIONS

- 2017 Carnegie Mellon University, Rice University, University of Pittsburgh, Penn State University.
- 2016 Spring 2016 Midwest Economic Theory Conference, University of Rochester; 5th Bilkent-Economics Annual Summer Workshop.
- 2015 NYU Economics Alumni Conference; Conference on Economic Design, Istanbul; 2015 Econometric Society World Congress, Montreal; 2015 East Asian Game Theory Conference, Tokyo; Fall 2015 Midwest Economics Theory Conference, Penn State University.
- 2014 Spring 2014 Midwest Economic Theory Conference, Indianapolis; 12th Annual Meeting of the Society for Social Choice and Welfare; 12th EBES Conference, Singapore; 2014 All-Istanbul Economics workshop, Istanbul Bilgi University;
- 2013 Central European University; Bilkent University; Fall 2013 Midwest Economic Theory and International Trade Meetings, Ann Harbor; 6th Australasian Public Choice Conference, Singapore.
- 2012 North American Summer Meeting of the Econometric Society, June; International Association for Conflict Management, July; 4<sup>th</sup> World Congress of the Game Theory Society, July; Econometric Society European meeting (EEA-ESEM), August 2012.
- 2011 Caltech; NYU Alumni Economic Conference, June; The 22nd Stony Brook Game Theory Festival of the Game Theory Society, July; 7th Spain-Italy-Netherlands Meeting on Game Theory (SING7), July; Bilkent; City University of Hong Kong; The University of Hong Kong.
- 2010 Penn State University; Econometric Society World Congress, Shanghai; 2<sup>nd</sup> Brazilian Workshop of the Game Theory Society, Brazil; Midwest Theory Conference, MEDS; TOBB (Ankara); METU (Ankara)
- 2009 Carnegie Mellon (Tepper Business School); Maastricht; LUISS Guido Carli; Koc; Sabanci; Bogazici; Bilkent; The Econometric Society North American Summer Meeting Boston; SWET 2009 Koc University; The Second Israeli-Turkish Murat Sertel Memorial Conference on Economic Theory, Jerusalem; ASSET 2009
- 2008 5<sup>th</sup> Conference on Economic Design (SED 2008) Ann Arbor, Michigan; New York, University Micro Student Workshop

## **PROFESSIONAL ACTIVITIES**

#### Refereeing

International Economic Review; The B.E. Journal of Theoretical Economics; Mathematical Social Sciences; Theory and Decision; Review of Economic Design; The scientific and technological research council of Turkey; International Interactions

#### **Thesis Supervision**

Tanju Cabacioglu, 2015, MA Economics. Sami Cebi, 2014, MA Conflict Analysis and Resolution. Mustafa Emre Demirel, 2012, MA Economics.

#### **Organizing Seminars and Conferences**

Sabanci University economics department seminar series, 2010-1012 The 4<sup>th</sup> World Congress of the Game Theory Society, 2012

## Committees

Member, Graduate student admission committee, 2011-2015 Member, Junior Faculty Recruiting Committee, 2015

#### Memberships

American Economic Association, Econometric Society, Game Theory Society, International Association of Conflict Management, Society for Social Choice and Welfare.